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[Retail Sales of Medium Duty Trucks Jumps Almost 20%](#)

U.S. retail sales of medium-duty trucks in June jumped almost 20% year-over-year, led by strong gains among the lightest-weight segments. In June, total sales of Classes 4-7 vehicles were 20,350, up 19.1% compared with 17,090 a year earlier, according to WardsAuto.com. "All of these guys play off the construction markets, which are still doing pretty well," ACT Research Co. Vice President Steve Tam told *Transport Topics*. Year-to-date, sales climbed into positive territory, too, gaining 3.5% to 108,747, Ward's said.

[ATA's Tonnage Index Rises 1.3% for June](#)

U.S. truck tonnage rose by 1.3% in June, compared with the same month in 2016, American Trucking Associations reported July 18. The seasonally adjusted index was 138.5 last month, compared with 136.7 a year earlier.

er. ATA measures tonnage as an index where business activity among for-hire carriers in the year 2000 equals a base level of 100. About 70% of all U.S. freight, measured by weight, is carried on trucks, according to ATA statistics.

[Trucking Revenue Could Top \\$1 Trillion Annually Within 5 Years, ATA Report Projects](#)

The trucking industry is poised to become a trillion industry within the next decade, according to a forecast released Wednesday by the American Trucking Associations. Revenue associated with truck transport is projected to top \$1 trillion by 2024, according to the American Trucking Association's *2017-2028 Freight Transportation Forecast* report. Industry revenue is expected to keep growing annually by a projected 5.4 percent between 2018 and 2023.

[Freight Executives Tout Administration's Focus on Regulations, Tax Reform](#)

The Trump administra-

tion's emphasis on streamlining regulations and reforming the U.S. tax code would help small businesses grow, freight executives said after a meeting at the White House on Aug. 1. "We know we, as small businesses, we reinvest in our business," Sherri Garner Brumbaugh, president of Ohio-based Garner Trucking, Inc., a firm with nearly 100 trucks, told *Transport Topics*. Brumbaugh is vice chairman of American Trucking Associations. President Trump emphasized his team would begin to collaborate with Congress to overhaul the tax code. Republican leaders in the House and Senate have expressed a desire to reform the code since the start of the year, and legislative efforts are likely to advance as early as next month.

