

# manufacturing & distribution

## Engineered for success.

Maintaining a competitive business is difficult in today's environment, and manufacturing companies face a particularly challenging set of issues. Customers demand better products but want them faster and at a lower cost. Technological changes, as well as increasing regulation and competition, pose additional threats to business. Katz, Sapper & Miller's Manufacturing and Distribution Services Group has experience with these issues and others facing your industry.



Our professionals complement their experience with relevant continuing education and involvement in industry associations such as the Indiana Manufacturers Association, Conexus Indiana, the Association for Operations Management, and Manufacturing CPAs.

And while we provide traditional tax compliance and assurance services, what sets us apart is the entrepreneurial manner in which they are delivered. Whether it is helping find tax credits for employee training or developing a profit improvement process, we offer meaningful advice and a wide range of solutions to help you identify opportunities for improvement.

## OUR SERVICES INCLUDE:

### Strategy and management

- Strategic planning
- Mergers and acquisitions
- Valuations
- Business plans
- Financing assistance
- State and federal economic incentives

### Tax consulting services

- Sales and use tax
- Minimizing multistate tax burden
- Research tax credit recovery
- International taxation

### Profitability and productivity

- Performance measurement
- Benchmarking
- Operational assessments
- Profit enhancement and cost reduction
- Inventory costing

### General consulting services

- Benefits, compensation, and recruitment
- Business systems and technology
- Internal control assessments
- Forecasting and budgeting
- Constraints management
- Financial planning and investment management