

# transportation

## Move ahead.

Katz, Sapper & Miller's Transportation Services Group is one of the largest and most experienced in the country. Our firm has been a leader in tax and business consulting for the trucking industry since our founding in 1942. We work with more than 100 publicly and privately held carriers, large and small, throughout North America.

The depth and breadth of our understanding of the issues and regulations unique to the trucking industry is unsurpassed. We know trucking is a low-margin business, so we strive to find solutions for enhancing your performance and monitoring costs.

KSM Transport Advisors, LLC, a part of the Katz, Sapper & Miller Network, was formed in 2006 and provides a comprehensive set of profit improvement and trucking consulting services exclusively to the trucking and logistics segments of the transportation industry. Clients benefit because, in addition to tax, accounting, and auditing expertise, they receive executive management experience and technical expertise that is specific to the transportation industry.

Our commitment to the industry is evidenced by KSM and KSMTA's leadership and active involvement in a number of national and state trucking associations. Contact us today. We will help keep your business moving in the right direction.



### OUR SERVICES INCLUDE:

#### Operational and Consulting Services

- Benchmarking/performance measurement
  - Operations review
  - Fuel-saving opportunities analysis
  - Profitability by driver, lane, and customer
- Driver programs
  - Recognition
  - Retention and recruitment
  - Safety
- Equipment services
  - Lease vs. buy analysis
  - Utilization analysis
  - Maintenance programs
  - Lease and financing negotiations
- Freight network assessments (FNA)
  - Freight network optimization
- Business technology services
- Strategic planning

#### Tax and Accounting Services

- Federal and state income tax preparation
- Federal and state income tax analysis, planning, and structuring
- State income tax nexus analysis
- Financial statement audit, review, and compilations
- Business valuations
- Estate succession planning
- Due diligence, including quality of earnings reporting
- Assistance with financial projections
- State and local tax incentives