

valuations

Invaluable advice.

Accurately assessing the value of a business is as much an art as a science. It is a process that calls for judgment, objectivity, and depth of knowledge. That is what Katz, Sapper & Miller provides.

Our Valuation Services Group is comprised of professionals with specialized expertise who dedicate 100 percent of their time and talent to valuations. That singular focus, plus ongoing involvement in industry and professional associations, assures we can offer the most accurate information to make the right decisions.

With more than 75 years working with a wide range of businesses and industries, KSM is able to bring more to the valuation process. Experienced professionals with in-depth knowledge, particularly in the area of tax, provide invaluable advice on all aspects of running a company and know firsthand the challenges you face. Whatever your need for valuation, we offer a complete spectrum of services.



OUR SERVICES INCLUDE:

ESOP	Mergers and acquisitions	Impairment studies (ASC 350)
Estate/gift tax	Transaction due diligence	Financing/leveraged buyouts
Minority interest appraisals	Recapitalizations	Litigation, including divorce and shareholder disputes
Blockage discount appraisals	Stock options	Mediation and arbitration
Family-limited partnership and LLC valuations	Fair value (ASC 805 and ASC 820)	Buy/sell agreements
Healthcare industry valuations	Purchase price allocation studies (ASC 805)	

KSM follows a sophisticated, systematic approach to valuations, which includes a comprehensive review and analysis of all relevant information, industry data, and face-to-face interviews with key individuals within your company. Our Valuation Services Group creates and nurtures relationships with both colleagues and clients. Our long, successful, and close associations with outside resources such as attorneys, banks, commercial lenders, and insurance companies give you the advantages that only come with years of trusted service.

Likewise, our relationships with our existing clients benefit you as well. KSM's client list includes some of the most successful entrepreneurs and closely held businesses. These give us the experience and insight to provide valuations for various sizes of companies - including construction, healthcare, trucking, manufacturing, distribution, and professional services firms.

You can count on the people of KSM for earning and maintaining an impeccable reputation for fair and objective assessments. Our individuals have professional accreditations in valuation and appraisals, which means we adhere to the highest possible standards. Whether you are buying or selling a business, completing your estate planning, or considering an ESOP, our Valuation Services Group has the specialized knowledge and expertise to determine the right and proper value of your business.