

# transportation

## Move ahead.

Katz, Sapper & Miller's Transportation Services Group is one of the largest and most experienced in the country. Our firm has been a leader in tax and business consulting for the trucking industry since our founding in 1942. We work with more than 100 publicly and privately held carriers, large and small, throughout North America.

The depth and breadth of our understanding of the issues and regulations unique to the trucking industry is unsurpassed. We know trucking is a low-margin business, so we strive to find solutions for enhancing your performance and monitoring costs.

KSM Transport Advisors, LLC, a part of the Katz, Sapper & Miller Network, was formed in 2006 as a financial advisory services company that provides a comprehensive set of profit improvement and trucking consulting services exclusively to the trucking and logistics segments of the transportation industry. Clients benefit because, in addition to tax, accounting, and auditing expertise, they receive executive management experience and technical expertise that is specific to the transportation industry.

Our commitment to the industry is evidenced by KSM and KSMTA's leadership and active involvement in a number of national and state trucking associations.



### OUR SERVICES INCLUDE:

#### Operational and Consulting Services

- Benchmarking/performance measurement
  - Fuel-saving opportunities analysis
  - Operations review
  - Profitability by driver, lane, and customer
- Business technology services
- Driver programs
  - Recognition
  - Retention and recruitment
  - Safety
- Equipment services
  - Lease vs. buy analysis
  - Lease and financing negotiations
  - Maintenance programs
  - Utilization analysis
- Freight network assessments
- Strategic planning

#### Tax and Accounting Services

- Assistance with financial projections
- Business valuations
- Calculation of value
- Due diligence, including quality of earnings reporting
- Estate and succession planning
- Federal and state income tax analysis, planning, and structuring
- Federal and state income tax preparation
- Financial statement audit, review, and compilations
- State and local tax incentives
- State income tax nexus analysis

We're ready to start working with you to provide solutions to the specific issues facing your trucking company. Contact us today. We'll help keep your business moving in the right direction.