

# transactions

## Managing risk, ensuring success.

The strength of Katz, Sapper & Miller's full-service due-diligence team is the ability to quickly understand the dynamics of the deal and to customize innovative solutions that maximize every transaction opportunity. Buy side or sell side, our team provides the expertise and the resources to help you navigate the quality of earnings discovery process quickly. We analyze various aspects of a company's business functions, such as projected and historical earnings, operational performance, IT systems, and management capabilities.



### Pre-Deal

When the stakes are high, we help make sure you look before you leap. Our services include:

- Tax structure optimization
- Identifying potential credits and incentives
- Letter of intent consultation
- Sell-side due diligence



### The Deal

There is no substitute for comprehensive due diligence. Our services include:

- Quality of earnings evaluations
- Key deal issues and liability exposures
- EBITDA and cash flow trends and projections
- Business valuation services
- Information systems reviews
- Working capital trends analyses
- Assessment of potential state and local tax exposure
- Internal controls and financial reporting reviews



### Post-Deal

We continue maximizing the value even after the deal is done. Our services include:

- Working capital/purchase price adjustments
- Opening balance sheet audits
- Traditional audit, accounting and tax services
- Support for purchase price allocations
- Impairment testing of goodwill and intangible assets