

# healthcare overview

## **Navigating the changing landscape.**

The healthcare industry is consolidating. With industry reform creating new incentives for hospitals and physicians to work together, a record number of mergers and acquisitions, joint ventures and affiliations are transforming the healthcare landscape like never before.

At Katz, Sapper & Miller, we are already there.

The right partner is always a difference-maker. Unmatched experience, customized client service and a detailed knowledge of the emerging healthcare business model have made KSM's Healthcare Resources Group a preferred provider for the complete spectrum of hospitals, physician groups, surgery centers and healthcare management teams. Our services include:

- Tax and Accounting
- Consulting
- Fair Market Value Assessments
- Transactions
- Valuations

The stage is set for a new era in healthcare. Regardless of your area of expertise or the size of your organization, our dedicated team has the strategic insights to help you cope with change, protect your profits and achieve your goals.

### **Problem Solvers, Trusted Partners**

An in-depth understanding of the latest industry changes is critical to any healthcare organization's success. Here are three ways KSM will address your complex, healthcare-related concerns so you can focus on delivering your patients the highest level of care.

- *Unique Insights:* Our firm grasp of the evolving healthcare dynamic helps clients capitalize on every opportunity.
- *Creative Solutions:* Clients turn to us for fresh thinking and forward-looking approaches to their challenges.
- *Deep Bench:* Our 25 dedicated healthcare employees bring a broad range of disciplines to every client need.