

# 2016 BORDEAUX FUTURES

## A FIVE STAR VINTAGE! PERFECT WINES!

At the time of this writing, I am heavily into the 2016 En Primeur campaign. While the 2015 campaign was brisk as the vintage is excellent, it's hard to believe but the 2016 vintage is even better! I am still super selective in the properties I am buying, really focusing on the Best Value Cru Bourgoise and Petite Chateaux, while certainly offering a big selection of the top classified growths also.

July and August were extremely dry but not torridly hot. The lack of rain continued up until September 13th when showers refreshed the vines at exactly the right time and with the right amount of water. Another rainfall a few days later preceded a long Fall which had the perfect combination of warm days and cool nights which allowed the grapes to ripen perfectly while retaining high levels of acidity and freshness, and helped keep the alcohol levels down. Winemakers found themselves in the position of being able to pick exactly when they wanted, and under absolutely ideal conditions.

The wines of 2016 are rather different in style compared to the 2015s. The '15s are notable for their voluptuous fruit, silky textures and high levels of tannin that are mostly well-concealed by the fruit. The 2016s offer a beautiful study in focus, balance, elegance and freshness. The wines have a very distinctive fruit character, which is more vibrant and pure in style. The cool Fall nights imparted soaring aromatics and added considerable freshness, with the higher acidity levels adding extra focus and length. Fortunately the superb conditions at harvest time mean that the tannins are perfectly ripe, extremely refined and quite silky. Alcohol levels are generally around one percentage point lower than they are in 2015. Overall the 2016s are very classically-styled and structured wines – they are refined and pretty with wonderful intensity, complexity and depth to them.

2016 seems to be the perfect culmination of a movement in Bordeaux toward more precise, refined and elegant wines. Nowhere else in the world is more time, effort, and money spent on improving the quality of the wines than in Bordeaux. It is perhaps surprising that Chateaux who have produced '100 point' wines in the past are leading this movement toward making even better wines – and thankfully better does not mean bigger – it means finer. It is for this reason that 2016 will be regarded as one of the 'greatest ever' vintages in Bordeaux !

<u>The First and Great Growths</u>	<u>AOC</u>	<u>Suckling</u>	<u>WA</u>	<u>WS</u>	<u>Sgstd Arrival</u>	<u>Half Case (6)</u>	<u>Full Case (12)</u>	<u>Bottle By The Case</u>
<b>Angelus</b>	St. Emilion	99-100	96-98		595.51	2450.10	4753.19	396.10
<b>Cheval Blanc</b>	St. Emilion	98-99	97-99	94-97	1115.64	<b>SOLD OUT</b>		
<b>Haut Brion</b>	Pessac Leognan	100-100	97-99	97-99	849.99	3493.38	6,777.16	564.76
<b>La Mission Haut Brion</b>	Pessac Leognan	96-97	98-100		680.94	2801.58	5,435.07	452.92
<b>Lafite Rothschild</b>	Pauillac	100-100	96-98		1000.93	4118.10	7,989.11	665.76
<b>Margaux</b>	Margaux	98-99	97-99		849.99	3497.10	6,784.37	565.36

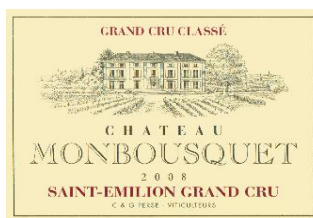
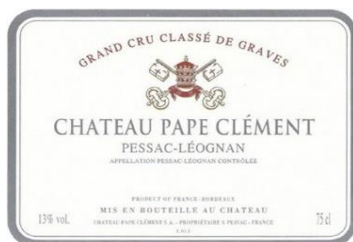
<b>Mouton Rothschild</b>	Pauillac	<b>100-100</b>	<b>98-100</b>		849.99	<b>SOLD OUT</b>		564.76
<b>Pavie</b>	St. Emilion	<b>99-100</b>	<b>98-100</b>	<b>97-100</b>	596.41	<b>2453.82</b>	<b>4760.41</b>	396.70
					<b>Sgstd</b>	<b>Half</b>	<b>Full</b>	<b>Bottle By</b>
<b>The Super Second Level</b>	<b>AOC</b>	<b>Suckling</b>	<b>WA</b>	<b>WS</b>	<b>Arrival</b>	<b>Case (6)</b>	<b>Case (12)</b>	<b>The Case</b>
<b>Bellevue Mondotte</b>	St. Emilion	<b>96-97</b>	<b>95-97</b>	<b>92-95</b>	235.27	<b>967.98</b>	<b>1877.88</b>	156.49
<b>Cos d'Estournel</b>	St. Estephe	<b>97-98</b>	<b>98-100</b>		246.24	<b>1013.10</b>	<b>1,965.41</b>	163.78
<b>Ducru Beaucaillou</b>	St. Julien	<b>97-98</b>	<b>96-98</b>	<b>97-100</b>	284.88	<b>1172.08</b>	<b>2273.83</b>	189.49
<b>Leoville Las Cases</b>	St. Julien	<b>98-99</b>	<b>98-100</b>	<b>97-100</b>	366.09	<b>1506.18</b>	<b>2921.99</b>	243.50



					<b>Sgstd</b>	<b>Half</b>	<b>Full</b>	<b>Bottle By</b>
<b>The Super Second Level (cont.)</b>	<b>AOC</b>	<b>Suckling</b>	<b>WA</b>	<b>WS</b>	<b>Arrival</b>	<b>Case (6)</b>	<b>Case (12)</b>	<b>The Case</b>
<b>Lynch Bages</b>	Pauillac	<b>98-99</b>	<b>97-99</b>	<b>96-99</b>	197.94	<b>SOLD OUT</b>		
<b>Montrose</b>	St. Estephe	<b>97-98</b>	<b>97-99</b>		209.11	<b>SOLD OUT</b>		
<b>Palmer</b>	Margaux	<b>99-100</b>	<b>95-97</b>		486.84	<b>2002.98</b>	<b>3885.78</b>	323.82
<b>Pichon Baron</b>	Pauillac	<b>98-99</b>	<b>96-98</b>	<b>96-99</b>	234.16	<b>963.42</b>	<b>1869.03</b>	155.75
<b>Pontet Canet</b>	Pauillac	<b>98-99</b>	<b>95-97</b>		197.94	<b>814.38</b>	<b>1579.90</b>	131.66

					<b>Sgstd</b>	<b>Half</b>	<b>Full</b>	<b>Bottle By</b>
<b>The Classified Growths</b>	<b>AOC</b>	<b>Suckling</b>	<b>WA</b>	<b>WS</b>	<b>Arrival</b>	<b>Case (6)</b>	<b>Case (12)</b>	<b>The Case</b>
<b>Alter Ego de Palmer</b>	Margaux	<b>95-96</b>			103.35	<b>425.22</b>	<b>824.93</b>	68.74
<b>Beausejour Becot</b>	St. Emilion	<b>93-94</b>	<b>93-95</b>	<b>92-95</b>	106.17	<b>436.81</b>	<b>847.42</b>	70.62
<b>Beausejour Duffau Lagarosse</b>	St. Emilion	<b>98-99</b>	<b>93-95</b>	<b>94-97</b>	173.79	<b>715.02</b>	<b>1387.14</b>	115.59
<b>Bellefont Belcier</b>	St. Emilion	<b>94-95</b>	<b>92-94</b>		61.49	<b>253.00</b>	<b>490.81</b>	40.90
<b>Berliquet</b>	St. Emilion	<b>95-96</b>	<b>91-93</b>	<b>92-95</b>	59.08	<b>243.06</b>	<b>471.54</b>	39.29
<b>Beychevelle</b>	St. Julien	<b>94-95</b>	<b>96-98</b>	<b>93-96</b>	117.34	<b>SOLD OUT</b>		78.05
<b>Bouscaut</b>	Pessac Leognan	<b>92-93</b>	<b>90-92</b>		47.31	<b>194.63</b>	<b>377.58</b>	31.46
<b>Branaire Ducru</b>	St. Julien	<b>95-96</b>	<b>92-94</b>	<b>94-97</b>	83.53	<b>343.67</b>	<b>666.72</b>	55.56
<b>Brane Cantenac</b>	Margaux	<b>95-96</b>	<b>96-98</b>	<b>90-93</b>	108.58	<b>446.75</b>	<b>866.69</b>	72.22
<b>Canon</b>	St. Emilion		<b>97-99</b>	<b>95-98</b>	149.64	<b>SOLD OUT</b>		
<b>Canon La Gaffeliere</b>	St. Emilion	<b>95-96</b>	<b>93-95</b>	<b>95-98</b>	137.56	<b>565.98</b>	<b>1098.00</b>	91.50
<b>Cantemerle</b>	Haut Medoc	<b>94-95</b>	<b>90-92</b>		49.42	<b>203.32</b>	<b>394.43</b>	32.87
<b>Cantenac Brown</b>	Margaux		<b>92-94</b>	<b>91-94</b>	83.23	<b>342.42</b>	<b>664.29</b>	55.36
<b>Carbonnieux</b>	Pessac Leognan		<b>92-94</b>		55.45	<b>228.16</b>	<b>442.62</b>	36.89
<b>Chasse Spleen</b>	Moulis	<b>92-93</b>	<b>92-94</b>		47.31	<b>194.63</b>	<b>377.58</b>	31.46
<b>Clinet</b>	Pomerol		<b>96-98</b>		148.74	<b>611.94</b>	<b>1187.16</b>	98.93
<b>Clos de l'Oratoire</b>	St. Emilion	<b>94-95</b>	<b>91-93</b>	<b>92-95</b>	65.11	<b>267.90</b>	<b>519.73</b>	43.31
<b>Clos du Marquis</b>	St. Julien	<b>94-95</b>	<b>93-95</b>	<b>93-96</b>	83.53	<b>343.67</b>	<b>666.72</b>	55.56
<b>Clos Fourtet</b>	St. Emilion	<b>95-96</b>	<b>95-97</b>	<b>96-99</b>	171.37	<b>705.08</b>	<b>1367.86</b>	113.99
<b>d'Armailhac</b>	Pauillac	<b>95-96</b>	<b>92-94</b>	<b>92-95</b>	69.94	<b>287.77</b>	<b>558.28</b>	46.52
<b>d'Issan</b>	Margaux	<b>96-97</b>	<b>93-95</b>		98.92	<b>407.00</b>	<b>789.59</b>	65.80
<b>Domaine de Chevalier</b>	Pessac Leognan	<b>96-97</b>	<b>94-96</b>	<b>93-96</b>	111.00	<b>452.96</b>	<b>878.75</b>	73.23
<b>Du Tertre</b>	Margaux	<b>94-95</b>	<b>90-92</b>	<b>90-93</b>	63.00	<b>259.21</b>	<b>502.87</b>	41.91

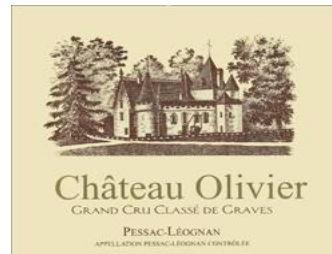
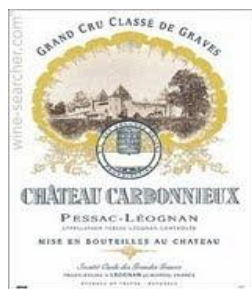
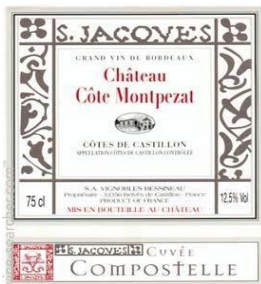
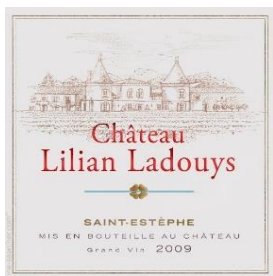
<b>Duhart Milon</b>	Pauillac	<b>94-95</b>	<b>92-94</b>		114.52	<b>471.18</b>	<b>914.09</b>	76.17
<b>Faugeres</b>	St. Emilion	<b>94-95</b>	<b>92-94</b>	<b>92-95</b>	64.21	<b>264.18</b>	<b>512.51</b>	42.71
<b>Fleur Cardinale</b>	St. Emilion	<b>94-95</b>	<b>92-94</b>	<b>92-95</b>	64.21	<b>264.18</b>	<b>512.51</b>	42.71
<b>Fombrauge</b>	St. Emilion	<b>93-94</b>	<b>91-93</b>		39.52	<b>SOLD OUT</b>		
<b>Fonplegade</b>	St. Emilion	<b>94-95</b>	<b>91-93</b>	<b>92-95</b>	55.76	<b>229.40</b>	<b>445.04</b>	37.09
<b>Giscours</b>	Margaux	<b>96-97</b>	<b>94-96</b>		77.19	<b>317.58</b>	<b>616.11</b>	51.34
<b>Gloria</b>	St. Julien	<b>93-94</b>	<b>93-95</b>	<b>93-96</b>	64.21	<b>264.18</b>	<b>512.51</b>	42.71
<b>Grand Puy LaCoste</b>	Pauillac	<b>96-97</b>	<b>95-97</b>	<b>94-97</b>	124.59	<b>512.58</b>	<b>994.41</b>	82.87
<b>Gruaud Larose</b>	St. Julien	<b>95-96</b>	<b>93-95</b>	<b>91-94</b>	110.90	<b>456.27</b>	<b>885.16</b>	73.76
<b>Haut Bailly</b>	Pessac Leognan	<b>98-99</b>	<b>96-98</b>		173.79	<b>715.02</b>	<b>1387.14</b>	115.59
<b>Haut Bages Liberal</b>	Pauillac	<b>94-95</b>	<b>90-92</b>	<b>91-94</b>	69.04	<b>284.05</b>	<b>551.06</b>	45.92
<b>La Croix Ducru Beaucaillou</b>	St. Julien	<b>94-95</b>	<b>92-94</b>	<b>91-94</b>	74.77	<b>307.64</b>	<b>596.83</b>	49.74
<b>La Dame de Montrose</b>	St. Estephe	<b>91-92</b>	<b>90-92</b>		57.87	<b>238.09</b>	<b>461.90</b>	38.49
<b>La Gaffeliere</b>	St. Emilion	<b>95-96</b>	<b>92-94</b>	<b>92-95</b>	98.42	<b>404.94</b>	<b>785.58</b>	65.47
<b>La Lagune</b>	Haut Medoc		<b>93-95</b>		75.98	<b>312.61</b>	<b>606.47</b>	50.54
<b>La Tour Carnet</b>	Haut Medoc	<b>92-93</b>	<b>91-93</b>		47.00	<b>193.38</b>	<b>375.16</b>	31.26
<b>Labegorce</b>	Margaux	<b>94-95</b>	<b>94-96</b>	<b>91-94</b>	44.59	<b>SOLD OUT</b>		
<b>Lafon Rochet</b>	St. Estephe		<b>91-93</b>	<b>90-93</b>	72.36	<b>297.71</b>	<b>577.55</b>	48.13



<u>The Classified Growths (cont.)</u>	<u>AOC</u>	<u>Suckling</u>	<u>WA</u>	<u>WS</u>	<u>Sgstd Arrival</u>	<u>Half Case (6)</u>	<u>Full Case (12)</u>	<u>Bottle By The Case</u>
<b>Lagrange</b>	St. Julien	<b>95-96</b>	<b>94-96</b>	<b>92-95</b>	73.87	<b>303.92</b>	<b>589.61</b>	49.13
<b>Lalande Borie</b>	St. Julien	<b>92-93</b>	<b>90-92</b>	<b>91-94</b>	43.98	<b>180.96</b>	<b>351.06</b>	29.26
<b>Langoa Barton</b>	St. Julien	<b>94-95</b>	<b>91-93</b>	<b>93-96</b>	77.49	<b>318.83</b>	<b>618.53</b>	51.54
<b>Larcis Ducasse</b>	St. Emilion	<b>95-96</b>	<b>93-95</b>	<b>94-97</b>	110.10	<b>452.96</b>	<b>878.75</b>	73.23
<b>Leoville Barton</b>	St. Julien		<b>93-95</b>	<b>96-99</b>	131.83	<b>542.39</b>	<b>1052.23</b>	87.69
<b>Leoville Poyferre</b>	St. Julien	<b>95-96</b>	<b>95-97</b>	<b>95-98</b>	136.66	<b>SOLD OUT</b>		90.90
<b>Les Ormes de Pez</b>	St. Estephe	<b>93-94</b>	<b>92-94</b>	<b>90-93</b>	48.21	<b>198.35</b>	<b>384.80</b>	32.07
<b>Malartic Lagraviere</b>	Pessac Leognan	<b>95-96</b>	<b>94-96</b>	<b>92-95</b>	86.85	<b>357.32</b>	<b>693.21</b>	57.77
<b>Malescot St. Exupery</b>	Margaux	<b>98-99</b>	<b>94-96</b>	<b>92-95</b>	87.25	<b>355.26</b>	<b>689.20</b>	57.43
<b>Marquis du Terme</b>	Margaux	<b>93-94</b>	<b>91-93</b>	<b>90-93</b>	67.53	<b>277.84</b>	<b>539.00</b>	44.92
<b>Meyney</b>	St. Estephe	<b>95-96</b>	<b>90-92</b>		46.40	<b>190.90</b>	<b>370.34</b>	30.86
<b>Monbousquet</b>	St. Emilion	<b>94-95</b>	<b>90-92</b>	<b>93-96</b>	78.70	<b>323.80</b>	<b>628.16</b>	52.35
<b>Olivier</b>	Pessac Leognan	<b>91-92</b>	<b>91-93</b>	<b>90-93</b>	47.31	<b>194.63</b>	<b>377.58</b>	31.46
<b>Pape Clement</b>	Pessac Leognan	<b>97-98</b>	<b>95-97</b>	<b>94-97</b>	136.66	<b>562.26</b>	<b>1090.78</b>	90.90
<b>Pavie Decesse</b>	St. Emilion	<b>98-99</b>	<b>92-94</b>	<b>93-96</b>	197.04	<b>810.66</b>	<b>1572.68</b>	131.06
<b>Pavie Macquin</b>	St. Emilion	<b>97-98</b>	<b>94-96</b>	<b>94-97</b>	123.07	<b>506.36</b>	<b>982.35</b>	81.86
<b>Pavillon Rouge du Ch Margaux</b>	Margaux		<b>91-93</b>		234.16	<b>963.42</b>	<b>1,869.03</b>	155.75
<b>Pedesclaux</b>	Pauillac	<b>94-95</b>	<b>93-95</b>	<b>90-93</b>	69.94	<b>287.77</b>	<b>558.28</b>	46.52
<b>Phelan Segur</b>	St. Estephe	<b>94-95</b>	<b>92-94</b>	<b>91-94</b>	69.94	<b>287.77</b>	<b>558.28</b>	46.52
<b>Potensac</b>	Medoc	<b>93-94</b>	<b>90-92</b>	<b>88-91</b>	40.96	<b>168.54</b>	<b>326.97</b>	27.25

Prieure Lichine	Margaux	93-94	90-92	91-94	65.11	267.90	519.73	43.31
Quinault L'Enclos	St. Emilion	92-93	91-93		52.64	216.56	420.13	35.01
Rauzan Segla	Margaux	96-97	95-97	92-95	125.49	516.30	1001.62	83.47
Rol Valentin	St. Emilion	92-93	90-92	90-93	51.83	213.25	413.71	34.48
Sansonnet	St. Emilion	94-95	91-93	91-94	51.03	209.94	407.28	33.94
Siran	Margaux	94-95	92-94	89-92	44.89	184.69	358.30	29.86
Smith Haut Lafitte	Pessac Leognan	97-98	96-98	95-98	159.30	655.40	1271.48	105.96
Sociando Mallet	Haut Medoc	93-94	92-94		57.87	238.09	461.90	38.49
St. Pierre	St. Julien	94-95	94-96	92-95	95.61	393.35	763.10	63.59
Talbot	St. Julien	93-94	90-92	93-96	89.26	367.26	712.48	59.37

					<u>Sgstd</u>	<u>Half</u>	<u>Full</u>	<u>Bottle By</u>
<u>The Petites and BEST BUYS!</u>	<u>AOC</u>	<u>Suckling</u>	<u>WA</u>	<u>WS</u>	<u>Arrival</u>	<u>Case (6)</u>	<u>Case (12)</u>	<u>The Case</u>
Aiguilhe	Castillon Bordeaux	91-92	90-92	91-94	36.44	149.92	290.84	24.24
Cambon La Pelouse	Haut Medoc	92-93	88-90	87-90	25.27	103.96	201.67	16.81
Canon Pecresse	Canon Fronsac	93-94			27.78	114.31	221.77	18.48
Cap de Faugeres	Castillon Bordeaux	90-91	90-92		21.95	90.30	175.18	14.60
Clos du Roy	Fronsac	92-93			19.23	79.12	153.49	12.79
Clos Marsalette	Pessac Leognan	92-93	90-92	92-95	36.44	149.92	290.84	24.24
Cote de Baleau	St. Emilion		90-92	90-93	35.43	145.77	282.79	23.57
Couhins	Pessac Leognan	91-92	90-92		34.93	143.70	278.78	23.23
de Francs Les Cerisiers	Cotes de Francs	93-94			18.83	77.46	150.27	12.52
Fonreaud	Listrac Medoc	91-92	91-93		23.56	96.92	188.02	15.67
Fontenil	Fronsac	92-93	90-92	90-93	32.82	135.01	261.92	21.83
Francs Magnus	Bordeaux Superiore	91-92			12.29	50.56	98.08	8.17
Haura	Graves		88-90	89-92	21.04	86.57	167.94	14.00
La Cour d'Argent	Bordeaux	90-91			14.70	60.49	117.34	9.78
La Vieille Cure	Fronsac	92-93	90-92	91-94	31.85	131.04	254.21	21.18
Larrivaux	Haut Medoc	91-92	89-91		21.75	89.47	173.58	14.46
Les Grands Chenes	Medoc	92-93			25.27	103.96	201.67	16.81
Lilian Ladouys	St. Estephe	93-94	91-93	90-93	33.72	138.73	269.14	22.43



					<u>Sgstd</u>	<u>Half</u>	<u>Full</u>	<u>Bottle By</u>
<u>The Petites and BEST BUYS!</u>	<u>AOC</u>	<u>Suckling</u>	<u>WA</u>	<u>WS</u>	<u>Arrival</u>	<u>Case (6)</u>	<u>Case (12)</u>	<u>The Case</u>
Montpezat Cuvee Compostelle	Castillon Bordeaux	90-91			21.24	87.40	169.55	14.13
Pierre 1er	St. Emilion	93-94		89-92	27.58	113.48	220.16	18.35
Puygueraud	Francs Cote Bordeaux	93-94		89-92	22.55	92.78	179.99	15.00
Senejac	Haut Medoc	92-93	91-93		23.16	<b>SOLD OUT</b>		

<u>The Bordeaux Blancs (Whites)</u>	<u>AOC</u>	<u>Suckling</u>	<u>Parker</u>	<u>WS</u>	<u>Arrival</u>	<u>Case (6)</u>	<u>Case (12)</u>	<u>The Case</u>
Bouscaut	Pessac Leognan	93-94	90-92		49.72	204.56	396.85	33.07

<b>Carbonnieux</b>	Pessac Leognan				48.21	<b>198.35</b>	<b>384.80</b>	32.07
<b>Chantegrive Cuvee Caroline</b>	Graves	<b>93-94</b>			27.99	<b>115.14</b>	<b>223.37</b>	18.61
<b>Clos Marsalette</b>	Pessac Leognan	<b>92-93</b>	<b>90-92</b>	<b>92-95</b>	35.63	<b>146.60</b>	<b>284.41</b>	23.70
<b>Ferran</b>	Pessac Leognan	<b>92-93</b>			22.95	<b>94.44</b>	<b>183.21</b>	15.27
<b>Les Charmes Godard</b>	Francs Cote Bordeaux	<b>92-93</b>	<b>89-91</b>		20.44	<b>84.08</b>	<b>163.12</b>	13.59
<b>Magrez Fombrauge</b>	Bordeaux	<b>94-95</b>	<b>91-93</b>		42.17	<b>173.51</b>	<b>336.61</b>	28.05
<b>Olivier</b>	Pessac Leognan	<b>92-93</b>	<b>87-89</b>	<b>89-92</b>	44.89	<b>184.69</b>	<b>358.30</b>	29.86
<b>Reynon</b>	Bordeaux	<b>92-93</b>		<b>87-90</b>	15.31	<b>62.98</b>	<b>122.17</b>	10.18

JS = James Suckling    WA = Robert Parker's Wine Advocate    WS = Wine Spectator

## Terms of Sale: Opening Offer "2016 Campaign" ~ 06/20/17

Bordeaux Futures sold by Case and 1/2 Case Only. Bottle price (by the case) is for reference only, not an offer to sell individual bottles. Each new offer supercedes pricing in the previous offer - old offer prices are then void. Quantities are limited on all items to what we have purchased. As wines sell-out we may purchase more at new (most likely higher) prices. We will supply written confirmation of all orders. Payment is due with **check or cash** upon confirmation of order. Sale tax is charged at time of delivery at the then current rate. We expect the wine to arrive by summer-fall of 2019 and will call when your order has been completely filled. Your business is greatly appreciated. Thank you for shopping Kahn's!

**Call or E-mail today! 317-251-9463 - or - [Jim@KahnsFineWines.com](mailto:Jim@KahnsFineWines.com)**

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